

## Message Text

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67-61

ACTION NEA-12

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /020 W

----- 129016

R 141000Z NOV 73

FM AMEMBASSY DACCA

TO SECSTATE WASHDC 1399

UNCLAS DACCA 4980

E.O. 11652 : N/A

TAGS : ETRD BG

SUBJECT : INTERESTED PARTY MESSAGE

DEPT PASS:

HOWARD YAFFA

HANSON & ORTH INC.

110 CORBIN DRIVE, DARIEN, CONN.

TELEX VIGILIA, DARIEN

1. CALCUTTA OFFICIALS TALKING PRICE CONTROL TO HEAD OFF PRICE  
ADVANCE. I APPROVED.

2. UNDERSTAND KURSHED ANWAR, AFZULAR RAHMAN AND POSSIBLY  
COMMERCE MINISTER KAMARUZZAMAN EXPECTING OFET NEW YORK TRADE  
19TH (OR POSSIBLY 16TH) TO DISCUSS CENTRALIZED MARKETING.

3. MY VIEW:

A. CENTRALIZED MARKETING PROBABLY INEVITABLE.

B. MAJOR OBJECTION IS COMPLETE BREAKDOWN OF ENTIRE TRADE  
WHEN SOMETHING GOES WRONG.

C. SUGGEST URGE THEM FOR TRIAL PERIOD SIX TO TWELVE  
MONTHS PERMIT BUYERS THEIR DISCRETION PURCHASE DIRECT  
MILLS OR PURCHASE BJMC. THIS WILL ENABLE BJMC AND TRADE  
GAIN MUTUAL CONFIDENCE IN SYSTEM BEFORE FINAL DECISION.

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D. BJMC SHOULD HAVE REPRESENTATIVE ATTACHED CONSULATE LONDON/

NEW YORK TO REPORT DAILY OR WEEKLY MARKET FLUCTUATIONS.

E. MILLS SHOULD FILE WEEKLY POSITION REPORTS WITH BJMC,  
SHOWING SALES STOCKS AND PRODUCTION ENABLING BJMC BETTER  
CONTROL.

4. PLEASE ADVISE ANY SUGGESTED CHANGES IN THESE VIEWS.

5. SHIPMENTS IN GOOD SHAPE WRITING. ADAMJEE 5809 AUGUST CROSSED  
OFF MY LIST IS STILL LYING AT MILL. CANTIRA CANCELLED GULAHMED  
CONTRACTS ONE ONE AGO. BJMC MAY VOLUNTEER FILL THESE CONTRACTS  
FROM OTHER MILLS IN DIRECT DEAL WITH US. WILL ADVISE FURTHER.  
(SIGNED) FRANK SMITH, PRESIDENT, HANSON & ORTH.  
NEWBERRY

NOTE BY OC/T: NOT PASSED ABOVE ADDEE.

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PRICE CONTROLS, MARKET SHARE REPORTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 NOV 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1973DACCA04980  
**Document Source:** CORE  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
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**Original Handling Restrictions:** n/a  
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**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** boyleja  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 FEB 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <04-Feb-2002 by elbezejf>; RELEASED <04-Feb-2002 by chappeld>; APPROVED <08 FEB 2002 by boyleja>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** : INTERESTED PARTY MESSAGE DEPT PASS  
**TAGS:** ETRD, BG  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005